

## NIT INCOME FUND



FUND MANAGER REPORT - November 2016

### Fund's Basic Information

Fund Type	Open-End
Category	Income Fund
Launch Date	19 <sup>th</sup> February 2010
Listing	PSX
Stability Rating	A+ (f) (PACRA) 12-Jan-16
Management Fee	1.25%
Front End Load*	1.00%
Back End Load	Nil
Cut-off timing	3:30 PM
Par Value	PKR 10.00
Min Subscription	Growth Unit PKR 5,000
Trustee	Central Depository Co. (CDC)
Auditors	KPMG Taseer Hadi
Registrar	National Investment Trust Ltd.
Pricing Mechanism	Forward Day Pricing
Valuation Days	Daily (Monday to Friday) except public holiday
Redemption Days	Daily (Monday to Friday) except public holiday
Subscription Days	Each valuation day
AMC Rating	AM2+ (PACRA) 18-Aug-16
Risk Profile	Moderate
Benchmark	6-Month KIBOR
Fund Manager	Shoaib Ahmad Khan

\* Varies as per policy

### Objective of the fund

The objective of NIT Income Fund is to generate competitive stream of return with moderate level of risk for its unit holders, by investing primarily in fixed income securities/instruments.

### Profile of Investment Managers

National Investment Trust Ltd. (NITL) is the first and the largest Asset Management Company of Pakistan, formed in 1962. With approximately Rs. 107 billion assets under management as on 30 November 2016, the family of Funds of NIT comprises of ten funds including 4 equity funds, 2 fixed income funds, 1 money market fund, 1 Islamic income fund, 1 conventional pension fund and 1 Islamic pension fund. NITL's tally of nationwide branches is 23 and sales desk is also available in financial hub at Abbottabad, yet another milestone as no Asset Management Company in Pakistan has such a big network of branches. Further to cater to the matters relating to investments in NITL managed Funds and day to day inquiries/issues of their unit holders, a state of the art Investors' Facilitation Centre is also in place. The Board of Directors of NITL consists of representatives of leading financial institutions, prominent industrialists and a nominee of Govt. of Pakistan. The Company has been assigned an Asset Manager rating of "AM2+" by PACRA, which reflects the company's high investment management industry standards and benchmarks with noted strengths in several of the rating factors. All Investment decisions are taken by the Investment Committee of NITL.

### Fund Performance Review

NIT Income Fund posted a YTD annualized return for FY17 of 4.46% p.a. against the benchmark return of 6.05% p.a. The Fund posted an annualized return of 4.14% p.a. for the month of November while its benchmark return was 6.09% p.a.

State Bank of Pakistan announced its Monetary Policy during the month and decided to maintain Policy Rates at 5.75%. In its statement, the SBP highlighted the rising trend in inflation due to surge in domestic demand following a stability in commodity prices as compared to sharp decline in prices in previous periods.

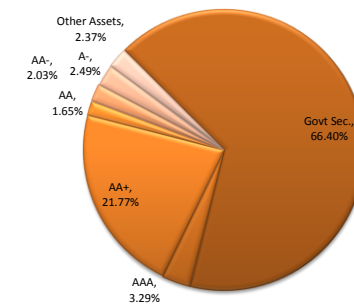
The Consumer Price Index (CPI) for the month of November stood at 3.8% decreasing from 4.2% over the previous month. The average 5 months CPI inflation now stands at 3.92% compared to 1.86% in 5 months FY16.

Asset allocation of NIT IF by the end of month reveals that NIT IF had exposure of approximately 9% of its total assets in TFCs, about 5% in PIBs, 61% in Treasury bills and around 2% in MTS whereas the remaining was in the form of cash and other assets. At the end of the month, weighted average time to maturity of the portfolio stood at 268 days.

### TFC / Sukuk Holdings (% of TA)

Summit Bank Limited	2.49%
Habib Bank Ltd.	2.49%
Bank Al-Habib Ltd. V	1.65%
Bank Al-Falah Ltd. IV Fixed	0.90%
Standard Chartered Bank	0.80%
Bank Al-Falah Ltd. IV Floating	0.66%
Faysal Bank Ltd.	0.47%
<b>Total</b>	<b>9.46%</b>

### Asset Quality of the Portfolio (% of TA)



### Technical Information

Net Assets	Rs. 3.95 Bln
NAV per Unit (November 30, 2016)	10.4898
Weighted Avg. Maturity(Days)	268
Leveraging	Nil
Standard Deviation of Return	0.01
Expense Ratio with Govt. Levy	1.81%
Expense Ratio without Govt. Levy	1.56%

### Fund Returns v/s Benchmark

	NIT-IF	Benchmark
November-16	4.14%	6.09%
Year to Date	4.46%	6.05%
Trailing 12M Avg.	5.18%	6.22%
3 Years*	9.46%	7.99%
Since Inception	12.98%	10.03%

\* Simple annualized return

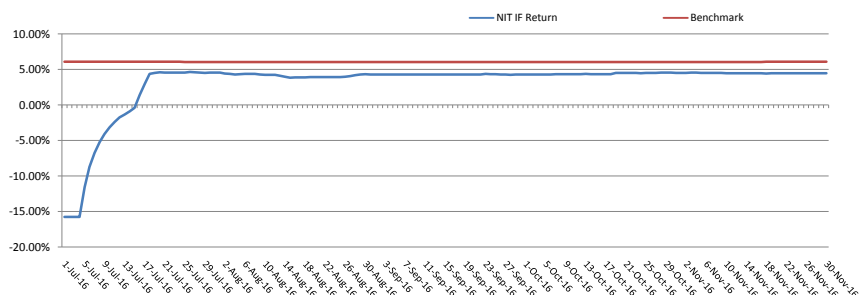
### Asset Allocation (% of Total Assets)

	Nov-16	Oct-16
T-Bills	61.26%	42.42%
PIBs	5.14%	3.93%
TFCs	9.46%	9.71%
TDRs	0.00%	0.00%
COI	0.00%	0.00%
MTS	1.52%	3.74%
Cash	21.77%	39.20%
Others	0.85%	1.00%

### Performance Period

	FY16	FY15	FY14	FY13	FY12
NIT-IF	5.87%	14.09%	7.06%	9.56%	12.34%
Benchmark	6.53%	9.01%	9.82%	9.92%	12.38%

### NIT IF Year to Date Return v/s Benchmark



**WWF Disclosure** - The Scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 28.97m up to 30-June-2015 and thereafter has stopped further provisioning, if the same were not made the NAV per unit/ current year to date return of the Scheme would be higher by Rs. 0.0769/ 1.78%. For details investors are advised to read the Note 10.1 of the latest Financial Statement of the Scheme.

### Members of the Investment Committee

Shahid Ghaffar, Managing Director	Manzoor Ahmed, Chief Operating Officer	Shahid Anwar, Head of MD's Sectt. & Personnel
Aamir Amin, Head of Finance	M. Imran Rafiq, CFA, Head of Research	Zubair Ahmed, Controller of Branches/Comp. Secretary
Shoaib A. Khan, SVP/ Fund Manager	Ammar Habib, Incharge/Manager Risk Mgmt.	Syed Aqib Hussain, Incharge Compliance

### MUFAP's Recommended Format.

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**Note:** Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

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